

Schedule Title: Multiple Award Schedule

Category: Furniture and Furnishings

FSC Class: 7125

Contract Number: 47QSMA23D08Q6

Business size: Small Business

UEI Number: Y3TNUJN1AGQ9

Cage Code: 6A4C9

SIN: 33721

Contract Period: June 29, 2023 - June 28, 2028

- What pricing do we quote to the GSA entity?
 - 2023 List Price
 - Pricebooks are available in the Dealer Resource Center (DRC)
 - Discount tiers below:

List Price	GSA Discount
\$0 - \$12,000	76.50%
\$12,000 – \$115,000	77.57%
\$115,000 – \$170,000	78.64%
\$170,000 – \$250,000	79.71%
\$250,000 – \$650,000	80.78%
\$650,000 – \$1,000,000	81.84%
\$1,000,000 – \$1,500,000	82.91%

- What are freight terms?
 - Delivered to Continental US
 - No small order fee
- Is there a minimum or maximum order size?
 - Order minimum \$100, maximum \$250k NET
 - Minimum and maximum are flexible, contact Sales Rep for details.
- Are GSA catalogs in Design software platforms? (2020, Project Matrix, Commercial Interiors Library via CET)
 - Yes, releasing in October catalog
- What products are included?
 - All of Friant's current product offerings with a few exceptions.
 - Detailed GSA specific price books are available in the DRC
- How can we quote off market items to GSA entities?
 - Off-market items are available, discount depends on volume. Contact Sales Rep for more specific details and GSA compliance instructions.
- Do we participate in teaming agreements?
 - Yes, we are open to entering into teaming agreements with Dealers in good standing. Contact Sales Rep for details.