FRÍANT GSA Contract Holder

Schedule Title: Multiple Award Schedule
Category: Furniture and Furnishings
FSC Class: 7125
Contract Number: 47QSMA23D08Q6
Business size: Small Business

UEI Number: Y3TNUJN1AGQ9
Cage Code: 6A4C9
SIN: 33721
Contract Period: June 29, 2023 - June 28, 2028

- **What pricing do we quote to the GSA entity?**
  - 2026 List Price
  - Pricebooks are available in the Dealer Resource Center (DRC)
  - Discount tiers below:

List Price	GSA Discount
$0 - $12,000	76.50%
$12,000 – $115,000	77.57%
$115,000 – $170,000	78.64%
$170,000 – $250,000	79.71%
$250,000 – $650,000	80.78%
$650,000 – $1,000,000	81.84%
$1,000,000 – $1,500,000	82.91%

- **What is the Dealer commission?**
  - 10%
  - Incentives do not apply
- **What are freight terms?**
  - Delivered to Continental US
  - No small order fee
- **Is there a minimum or maximum order size?**
  - Order minimum $100, maximum $250k NET
  - Minimum and maximum are flexible, contact Sales Rep for details.
- **Are GSA catalogs in Design software platforms? (2020, Project Matrix, Commercial Interiors Library via CET)**
  - Yes, releasing in October catalog
- **What products are included?**
  - All of Friant's current product offerings with a few exceptions.
  - Detailed GSA specific price books are available in the DRC
- **How can we quote off market items to GSA entities?**
  - Off-market items are available, discount depends on volume. Contact Sales Rep for more specific details and GSA compliance instructions.
- **Do we participate in teaming agreements?**
  - Yes, we are open to entering into teaming agreements with Dealers in good standing. Contact Sales Rep for details.

Please send PO & related documents to GSAorder@Friant.com to place your order